Schaefer

We are an international stevedoring company providing shipping services within the maritime and port logistics industries of the United States and Mexico. Schaefer offers fully integrated steel and general cargo logistics services out of Brownsville, Corpus Christi, Laredo, Dallas, Altamira, Tampico, and Veracruz. We work with commodity producers, traders, shippers, and receivers, with a specialization in terminal handling operations. Our services include the loading and unloading of ships, barges, railcars, and trucks from both indoor and outdoor storage facilities. Our terminal operations have water and dock access, on-site rail spurs, truck loading areas, heavy lift capacities, and all of the necessary equipment to provide safe and efficient cargo handling and storage services.

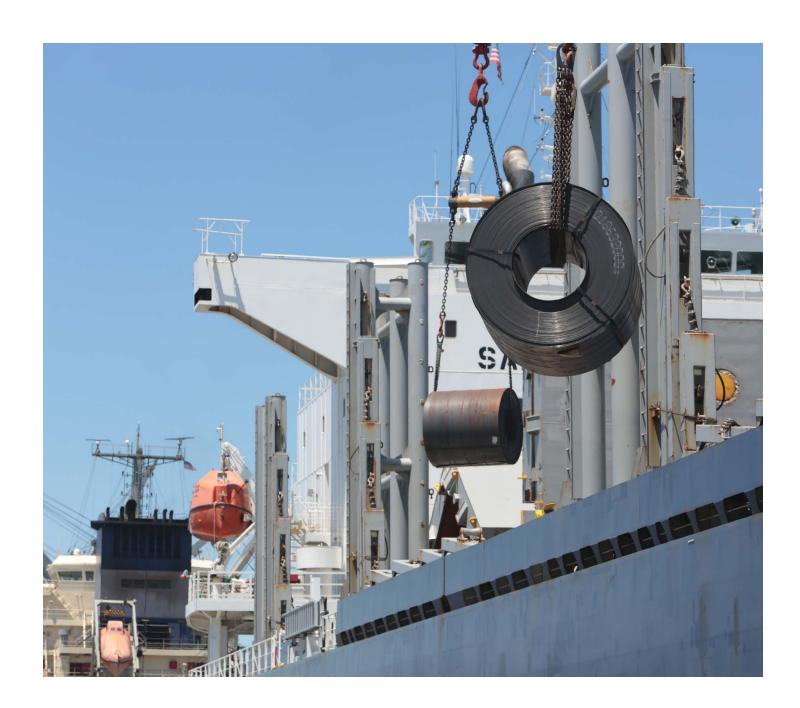
Mexico has become for us, very familiar territory. Schaefer facilities and services in Mexico are an integral part of our company's operation and ongoing development, making our presence there our greatest strength.

We have also developed an extensive network of reputable collaborators to help secure an effective and efficient shipping experience.



Stevedoring

General Cargo Terminal Operations



Over the course of several decades, the Schaefer name has been stevedoring along the Gulf for imports into the industrial regions of Mexico. We began with a single, general cargo terminal operation in the Port of Brownsville, handling mostly steel destined for Monterrey. Since then, our stevedoring origin has allowed us to expand our reach into trucking, rail, and ocean freight. Today, Schaefer services now encompass every major transportation mode in Mexico.

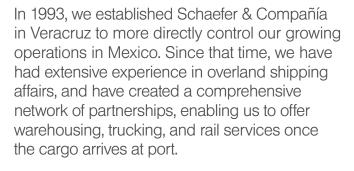
Our stevedoring operations are located along the Gulf of Mexico in Brownsville, Corpus Christi, Altamira, Tampico, and Veracruz. However, we do routinely bundle services in other ports in Mexico, mostly along the Pacific Coast ports of Manzanillo and Lazaro Cardenas.

Our objective is to offer accuracy and reliability to trading companies, mill producers, and manufacturers operating within Mexico's growing industrial markets.

Stevedoring & Terminal Operations	Brownsville Corpus Christi Laredo Altamira Tampico Veracruz
Products & Industries	Steel & Metals Scrap & Bulk Agricultural Commodities Project Cargo Wind & Energy
Liaisons	Mexico City Dallas

Inland Freight

Warehousing, Trucking, and Rail in Mexico



Schaefer & Compañía began in Veracruz, but our operational scope now includes Tampico, Altamira, and Manzanillo, with a delivery capability reaching the entire country. We are on the ground, and immediately respond to the ever-changing environment and requirements that are part of working in Mexico.

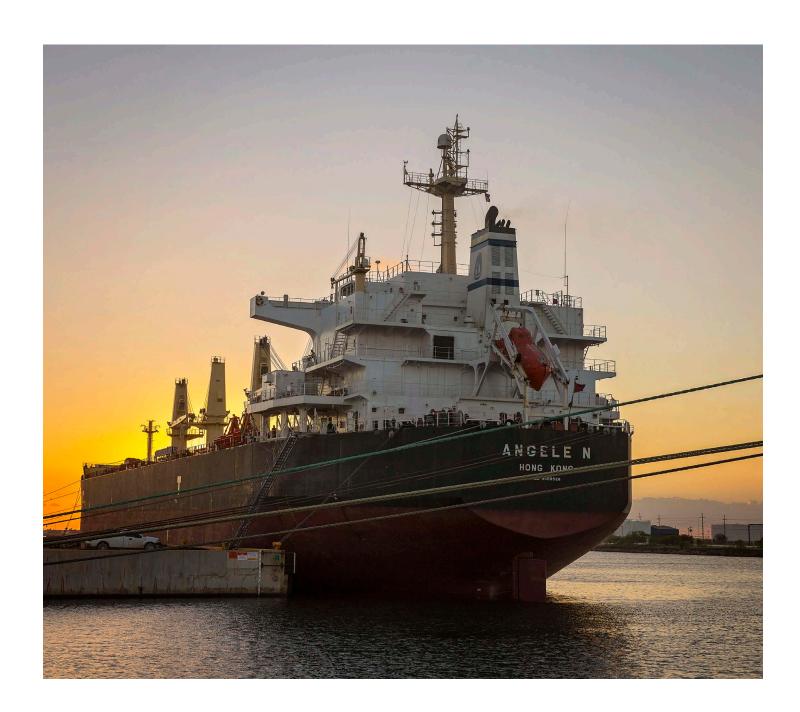
Mexico has become for us, very familiar territory. We often deal with international corporations that consider us an extension of their own, trusting us to act as their external logistics department — trust we take seriously.

Trade Routes	Gulf of Mexico Mexico North Mexico West Mexico Central
Products & Industries	Steel & Metals Scrap & Bulk Agricultural Commodities Project Cargo Wind & Energy
Mexico Services	Stevedoring Warehousing Trucking Rail



Ocean Freight

Steel Shipping



With the aim of offering our clients a complete shipping experience, we have added ocean freight to our service portfolio.

We only work with the most reputable shipping lines servicing Europe, the Americas, and Asia, for steel and general cargo. We select carriers based on route and cargo description, in combination with price and service quality. That said, our partners have decades in the industry, and a long professional history of quality in global shipping. So, even though our focus is steel imports into Mexico, we are prepared to offer our clients a world-wide shipping option, should they require it.

Trade Routes	Europe The Americas Asia
Products	Steel Coils Steel Plate Steel Slab Steel Pipe Aluminum Scrap Pig-Iron Zinc

Logistics

Fully Integrated Shipping





Our logistics service brings together all of the other individual services that we offer into one larger operation. Stevedoring, Inland Freight, and Ocean Freight may be bundled into one, offering our clients a complete shipping option. We have the ability to ship cargo from the Port of Origin, unload at the Port of Destination, and ship by land to the final end point; or, ship in reverse order, whichever the project requires.

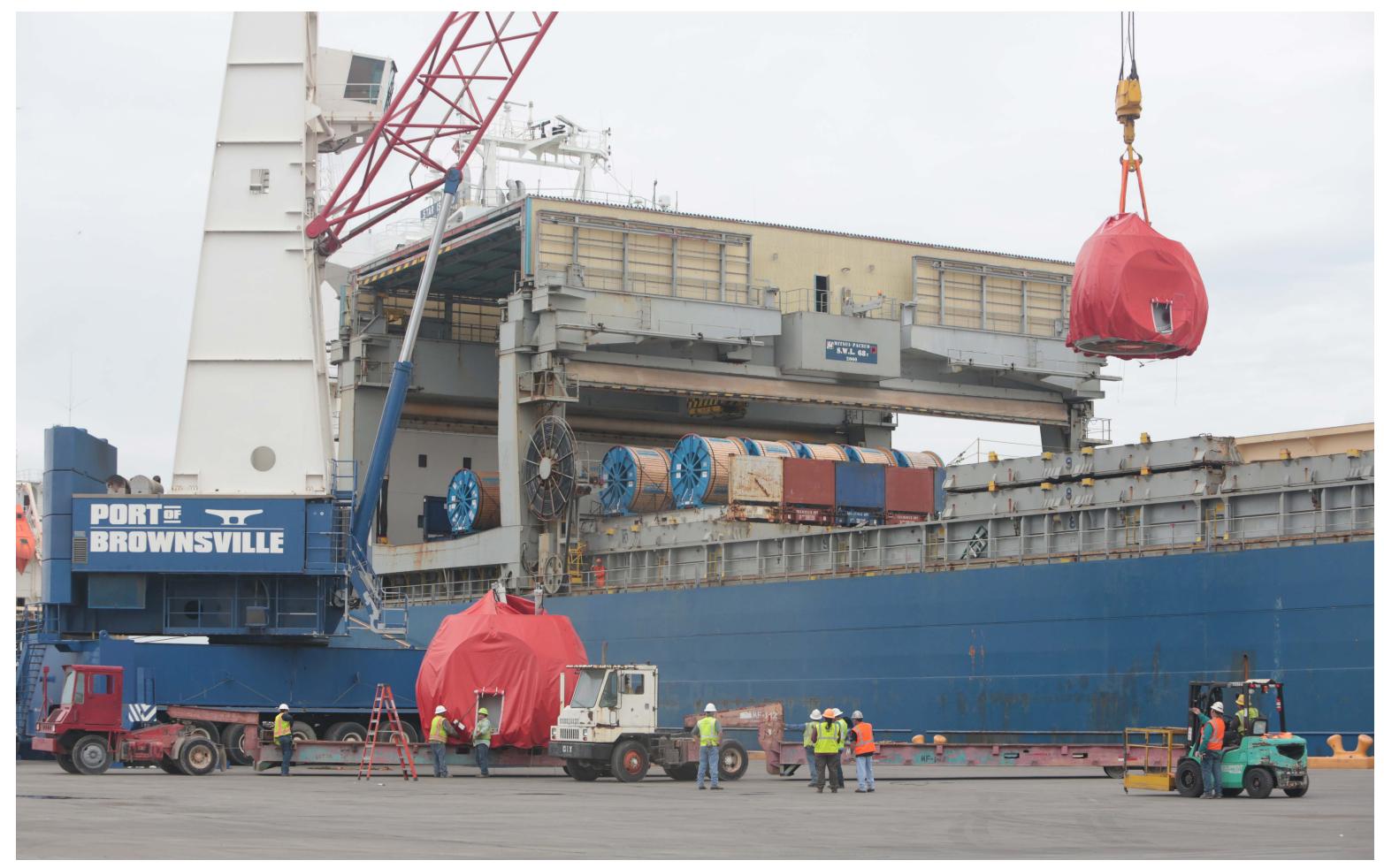
As is the case in many other countries, business in Mexico is an ever-changing environment. Our decades of experience and extensive network of collaborators are indispensable to the management of these often complex tasks. We've developed a deep understanding of how to properly ship cargo in Mexico. That understanding is one of our pillar strengths, and it is at the core of who we are.

Essentials

We bring all elements of the supply chain together under one service, creating a single solution for your logistics needs. We package Stevedoring, Inland Freight, and Ocean Freight into one larger shipping option.

Coordination

Our logistics services handle all coordination between rail cars, trucks, stevedoring terminals, and ship lines. We operate as the single point of contact for our clients.



Schaefer Stevedoring

Schaefer & Compañía

Schaefer Terminals

Schaefer Logistics

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Please contact our head office to discuss how we might be able to help you transport your shipment to its final destination. With a privately owned warehouse outside of the Port of Veracruz, Schaefer & Compañía first began as a storage company for all manner of general cargo. Today, not only are we still a warehouser, but we are also involved in stevedoring and inland freight for cargo destined thru out most of the country. Our concentration is certainly cargo entering the Gulf from Veracruz, Tuxpan, Altamira, or Tampico, but our many years of operation in Mexico have helped us create a network of partners we trust to include the Pacific port of Manzanillo.

This is home to our Laredo warehouse and office. With two indoor storage facilities, and one outdoor patio, we perform transloading and storage services for cargo crossing the international border. At over 14,000 daily truck crossings, and an astounding 51% of all US/Mexico trade, the inland port is one of the most important cargo shipping points on the planet. As an extension to our regular services and locations, our border enterprise is firmly in place, contributing in any way we can to this logistics marvel.

From Dallas, we manage most of our efforts that have an origin or destination in the United States or Canada. While we do regularly handle steel and general cargo, Schaefer Logistics also handles the more complicated projects that don't quite fall under the routine shipments of the other Schaefer companies, such as dimensionally challenged project pieces for well-known telecommunications companies shipping infrastructure components from Canada to Mexico.

Gulf Facilities

Marroquín **Schaefer**

Tilsa **Schaefer**

IPA Steel Terminal

PO Box 4499 Brownsville, Texas 78520 +1 956 831 4007 Avenida de la Industria, No.14 Valle Soleado, Monterrey, Nuevo Leon Mexico CP 67114 +52 81 8327 9714 x138 4201 Don Foust Road Brownsville, Texas 78520 +1 956 831 4007

Guadalajara 32 Col. Roma Norte, Mexico City Mexico CP 06700 +52 55 5553 0044

Working alongside Schaefer Stevedoring in the Port of Brownsville, Gulf Facilities is comprised of two 100,000 square foot warehouses, two 10 acre patios, and three private railspurs. We have a rail line that runs alongside our warehouses, giving us the capacity for undercover loading and unloading. Additionally, we are located right along the docks of the port, and can load and unload ships and barges of bulk and breakbulk cargo. We also have an 8MT super-sack bagging line and traditional heavy lift capacities to round off our multi-service operation.

We are a joint venture between Fletes Marroquin of Monterrey and Schaefer Stevedoring of Brownsville. Based in Monterrey, Nuevo Leon, Marroquin Schaefer is a steel carrier specializing in sensitive cargoes for the Automotive and Energy industries in Mexico. Transportation routes are focused on cargo entering the Gulf ports of Tampico and Altamira, and delivering to most destinations of Northern and Central Mexico. The aim is to affect positive change to the steel transportation industry in Mexico, a vital sector to the successful economic growth of the country.

To further enhance the Port of Brownsville's competitiveness and status as a smart terminal option for cargo destined for Northern Mexico, we decided to develop a joint effort with Tilsa of Matamoros with the intention of adding to an already competitive and reliable trucking service for the Mexican Industrial Complex that is Monterrey. Together with Tilsa, we work hand-in-hand on a daily basis to deliver steel and general cargo as competitively as possible — not only in comparison to other truck lines and services, but also to other port options. The overland freight component to the complete shipping experience is critical to the successful delivery of material to our customers. So we've chosen to work with our closest allies to improve upon that experience.

Our coveted partnership in Altamira is a joint venture between 4 international companies in what has become one of the most formidable private terminals dedicated to steel cargo in Mexico. With a 38.5 foot draft, 2 docks, 4 warehouses, and multiple outdoor patios, IPA Steel Terminal has made a true impact in Gulf logistics. Dedicated primarily to steel and project cargo, we work in unison to provide our customers specialized service for cargo handing and storage services.